



Richard Harding

Project Manager (Commercial)

Innovation Agency (NWC AHSN)

<http://www.innovationagencynwc.nhs.uk/>

Bilateral Meetings

- Thursday (1:30pm - 6:00pm)
- Friday (9:00am - 12:00pm)
- Friday (12:00pm - 4:00pm)

Description

My personal work-streams are in the commercial team. I am working on 3 European Technology Enabled Care projects and providing business support for Small to Medium Sized Enterprises that have Health/Care Technology:

<http://www.ensafe-aal.eu/home/>

<https://eithealth.eu/>

<http://stopandgoproject.eu/>

Corporately:

We are catalysts for the spread of innovation, connecting NHS, academia, local authorities, businesses and others to improve health and generate economic growth.

Driving innovation

Innovation is about the application of ideas and creativity to improve quality, productivity and efficiency. Ideas may be new but more often, they are copied or adapted from elsewhere and may come in the

form of an improved product, process or service. The true value of a good idea is only realised through testing, piloting, successful implementation and widespread diffusion

Please visit our [Innovation Exchange](#) - a membership platform managed by the Innovation Agency. We connect people working in the NHS, health and social care professionals, businesses, organisations and individuals who are looking for improved and more effective and efficient ways of working.

Innovation is critical to enabling better outcomes for patients. The Five Year Forward View ([5YFV](#)) published by NHS England says the NHS needs to make £22 billion of efficiency savings by 2020/21. The NHS must focus on opportunities which contribute most to the [5YFV](#)

As well as supporting colleagues locally we also support national programmes. These include:

The [Small Business Research Initiative \(SBRI\)](#) and the [NHS Innovation Accelerator](#).

The Innovation Agency has a crucial role in the spread and adoption of innovation across the North West Coast region. Integral to this approach is the Innovation Exchange which is a membership platform managed by us to connect people working in the NHS, health and social care professionals, businesses, organisations and individuals who are looking for improved and more effective and efficient ways of working.

We also promote and support the [Innovation Scouts Programme](#) which has been specifically designed to offer our NHS Partners an opportunity for a senior manager/leader to work with other like-minded individuals across the region to understand the challenges and cultural implications needed to increase the adoption of innovative practices/technologies or treatments. Training is offered and regular events are held.

[Innovation Centres](#) across the North West Coast region have been developed to act as hubs for health, academic and industry partners involved in joint projects. Our role can include pump priming funding, helping to attract major investment from European and other sources; and introductions to potential investors and other collaborators in healthcare and academia. Five centres have already been developed with a further five to be developed over the next two years.

The Innovation Agency plays a key role in the development of new innovative information technology and information services to benefit patients, clinicians and the public and spreading and sharing best practice. The aim of our work is to empower health and social care to better use, track, manage, and improve patients and population's health and wealth. One of its key areas of [digital innovation](#) supported by the Innovation Agency is the development and promotion of digital apps for smartphones which benefit patient understanding and or healthcare in some

Connecting businesses with the NHS and wider healthcare economy

We enable companies to grow and create jobs by helping NHS organisations and industry to engage more productively.

We do this by providing a wide range of services to innovators in industry and health and care.

For example we:

- Act as a single point of contact, building relationships with companies and helping navigate the complex health system
- Provide advice about issues such as the required evidence base, evaluation methods and gaining access to markets
- Promote the [Small Business Research Initiative \(SBRI\) Healthcare programme](#), which provides both seed funding and visibility within the healthcare system
- Signpost businesses to our many local partners and regional and national sources of funding.

Here are 10 ways we can help businesses focussed on the health sector:

- Clinical input to product development
- Procurement
- Tenders
- Clinical evaluation
- Health economics
- Access to clinical experts
- Establishing collaborations for co-development of new products
- Driving the adoption of new technologies in the NHS
- Help with tailoring marketing for the NHS
- Bid writing for funding opportunities

Meet the team

Our commercial team is composed of a number of highly experienced, business professionals, from a range of industries and sectors. They are responsible for managing the commercial activities of the organisation and working with companies to develop and deliver innovation products and services to the healthcare sector. Click [here](#) to meet the team

Organization Type

Other

Organization Size

11-25

Founding Year

2013

Email

richard.harding@innovationagencynwc.nhs.uk

Country

United Kingdom

City

Warrington, Innovation Agency, Vanguard House [Google map](#)

Offer

We are catalysts for the spread of innovation, connecting NHS, academia, local authorities, business

Collaborations as a knowledge partner in European Health/Care Programmes

Cooperation Offered

1. Technical co-operation
2. Other

Cooperation Requested

1. Technical co-operation
2. Other

Request

Partners for H2020 Health/Social care calls

<http://ec.europa.eu/research/participants/portal/desktop/en/opportunities/h2020/topics/3072-co-creation-04-2017.html>

<http://ec.europa.eu/research/participants/portal/desktop/en/opportunities/h2020/topics/3069-sc1-pm-15-2017.html>