



# Blagovest Stoimenov

## Owner

Best Medical Care Ltd.



## Bilateral Meetings

- Thursday (1:30pm - 6:00pm)
- Friday (9:00am - 12:00pm)
- Friday (12:00pm - 4:00pm)

## Description

**Best Medical Care Ltd** is a fast developing medical trading company with experience on the Bulgarian market. It is headquartered in Sofia, Bulgaria. The owners of the company are two physicians, practicing in the field of cardiology and general medicine.

Doctor Svetoslav Stoimenov is distinguished specialist in invasive cardiology, specialized under the guidance of Prof. Alexander Chirkov, world famous Bulgarian cardiologist.

CEO of **Best Medical Care Ltd** is Blagovest Stoimenov, doctor of general medicine. He manages the trade department of the company, which main activities are dealing with surgical instruments (staplers, meshes, laparoscopic products, etc.), trade and distribution of medical devices and medical cosmetics.

Partners of the **Best Medical Care Ltd** are currently two French companies (Evomed and Cousin Biotech), one German company - Rudolf Medical and two Romanian companies (Bbraun and Biosintex). From 2016 the company expands its business in the field of dermatology with the products of an innovative company from Luxembourg - M.D. Skin Solutions.

**Best Medical Care Ltd** often participates in a public tenders for this type of products and has more than 10 performed contracts.

## Organization Type

Company

Organization Size

1-10

Founding Year

2013

Email

[office@bestmedicalcare.bg](mailto:office@bestmedicalcare.bg)

Country

Bulgaria

City

Sofia, 163 A G.S. Rakovski str. [Google map](#)

Offer

## **Clinical research and consultation for investments in Bulgaria**

Best Medical Care Ltd applies a unique and focused approach for service providing to the pharmaceutical, biotech and medical device industries with a flexible end-to-end medical services tailored for the client's business needs. The scope of the services offered by the company covers all aspects of medical management, medical monitoring and safety surveillance of the various clinical research and drug development phases in a wide range of therapeutic areas.

The company offers:

- Full support with regulatory affairs and the legislation process of the products in Bulgaria.
- Consultations to the investors, who want to invest in the healthcare sector in Bulgaria.
- Long lasting partnership and optimal start or a growing step for your export sales.

Keywords: clinical research   consultation   investments   regulatory affairs   legislation   export   scientific advices  
Cooperation Offered

1. Outsourcing co-operation
2. Investment/Financing

Request

## **Distribution of medical products in Bulgaria**

Partners of the Best Medical Care Ltd are currently two French companies (Evomed and Cousin Biotech), one German company - Rudolf Medical and two Romanian companies (Bbraun and Biosintex). From 2016 the company expands its business in the field of dermatology with the products of the Luxembourg Company M.D. Skin Solutions. Best Medical Care Ltd often participates in a public tenders for this type of products and has more than 10 performed contracts within past two years.

The company offers its services as representative or distributor to different manufacturers with quality and innovative products in order to find their place on the Bulgarian market.

Potential partners are medical products manufacturers interested to collaborate with a distributor on the Bulgarian market with well established connections and extensive network of top-quality doctors and hospitals.

Keywords: trade intermediary   business development   sales   distributors   agents   promotion   import  
Cooperation Requested

## 1. Sales / Distribution