



# Konstantinos Boukouvalas

## Consultant

ONİTAŞ / AMANOS R&D

<http://www.amanosfruits.com/en/index.php>

## Bilateral Meetings

- Thursday (1:30pm - 6:00pm)
- Friday (9:00am - 12:00pm)
- Friday (12:00pm - 4:00pm)

## Description

Our company is attending this B2B event for multiple purposes (buying new technologies / new products / know-how / business support&consultancy services, collaboration for new international projects / R&D, technical co-operation etc) because of having various and strong networks with other firms, universities, research and application centers, governance, technoparks and counsellors etc. for many years. This condition provides us the chance of utilising all rising opportunities as a strong cluster of multi stakeholdered.

Since the established of the firm; we have intended the grow with the innovation as changing the way of company with trends, adapting the conjuncture, making R&D, producing new products, sell them, transferring and sharing technologies, buying / processing with and selling know-how, developing new projects, making use of international cooperations, set up dealers networks, outsourcing, adding new stakeholders, making licence&manufacturing agreements, gaining various investments&finances.

With extensive agricultural land and facilities in the province of Hatay in Turkey our company has begun food production with the brand of Amanos Fruits and has begun to export to many countries.

In Hatay, which has a very rich flora and vegetation, the number of endemic flowering plants that grow naturally is about 2000 and 250-300 of them are endemic. Some of these endemic plants grow only in Hatay in Turkey. 550 of these plants are medical aromatic ones.

Recently our company sees the developing situations in biotechnology, medicine and health as opportunities and continues to cooperate with many institutions trying to combine the advantages of the region with this issue while continuing research & development activities by the innovative vision.

Our company is in the process of developing new products such as oil, extract, serum and vitamins, herbal proteins etc while adding extra value to its current food products such as lavender, sage, strawberry and blackberry etc.

For all these reasons, we produce fruit, medical and aromatic plants and seedlings related to these plants in our 200 acres orchard, hired 400 acres orchard and 25,000 square meters greenhouse. We grow these seedlings in 470 acres of our contracted fields such as the field owned by Gaziantep University's Nurdağı Vocational School of Higher Education.

In Hassa province Amanos Fruits has a 1250 m<sup>2</sup> , capacity of 1500 tonnes and +4, -4 \* C cooling means owner facility and in İstanbul it has a 1000 m<sup>2</sup> highly sophisticated storage capacity owner, two-storied building and a fleet for transportation. We are setting up a solar energy plant next to the greenhouse, is financing by our investment and with the state aid, grants of which our networks'.

In addition to that, we intend to increase the sustainability and capacity of sage seedlings, delivering 8000 sage seedlings to our farmers in cooperation with Republic of Turkey; Ministry of Food, Agriculture and Livestock.

Besides, we are in cooperation with Mustafa Kemal University and some of its departments such as Research&Application Center for Beekeeping, University-Industry Collaboration and Technology Transfer Office, Research&Application Center for Technology and R&D, Agricultural Research and Application Center, Faculty of Agriculture, Experimental Research&Application Center, Research&Application Hospital.

To exemplify this cooperation, we are now working with two consultants from Mustafa Kemal University to develop new products. One of them is Vice General Manager of Technopark who is working on Molecular BioChemistry and Genetics for her Phd and the other one is Lecturer and Career&Entrepreneurship Community Director who studies Marketing on Phd.

We also cooperate with Gaziantep University Technopark, GAUN TARGET Technology Transfer Office to distill the extract and oil of plants like lavender.

On our way to fulfill all these works, foundations as above are of great help and project partners to us.

Organization Type

Company

Organization Size

26-50

Founding Year

1983

Email

[k.boukouvalas@onitas-hellas.gr](mailto:k.boukouvalas@onitas-hellas.gr)

Country

Turkey

City

Hatay, Akbez Nuhuşahı Mah. Karagediği Küme Evleri No:65 31720 Hassa [Google map](#)

Request

## **Co-operation For Growth, Networking, Innovation**

The experience we have which comes from over three decades in multinational work taught us that innovation, technology and cooperations are essential.

In this perspective we are willing to all collaborations for investment/financing with new partners, new business opportunities, academic support, meeting with governance etc, technologic - innovative sales/buys.

Keywords: Technology Collaboration R&D

Cooperation Requested

1. Investment/Financing
2. Technical co-operation

Request

## **Business Support / Advisory / Consultancy / Information**

Market information, business advisory, ways of financing, technologic support provides advantages for entering new markets with new products, R&D outputs, licences etc. We need to take these kind of services to manage the time and other business sources efficiently.

Keywords: Funds Technology Entrepreneurship

Cooperation Requested

1. License agreement
2. Investment/Financing
3. Other

Request

## **R&D Products / Manufacturing&Licence Agreements / Sales&Distribution**

With our strong financial facilities, innovative vision and to sustain our product variety, we want to evaluate all possibilities for representing in Turkey the firms about their products, devices, R&D outputs, know-how, skills for R&D, licence/manufacturing opportunities.

Keywords: Medical Devices Protein Engineering R&D

Cooperation Requested

1. Sales / Distribution

Offer

## **Collaboration for H2020 Health / Social Care Calls and Other Different Projects**

Using the advantages of our international experience and collaborations of the multi partners and the know-how of the projects that we have been involved; makes us enthusiastic to the new international partnerships.

**Keywords:** Partnership For H2020 Health / Social Care Calls   Partnership For Projects

**Cooperation Offered**

1. Outsourcing co-operation
2. Technical co-operation