

# **Linde van Erp**

#### **Business Development Manager**

Veba MediTemp

http://www.meditemp.com/en

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## **Bilateral Meetings**

- Thursday (1:30pm 6:00pm)
- Friday (9:00am 12:00pm)
- Friday (12:00pm 4:00pm)

#### **Description**

Veba MediTemp is the expert in developing and supplying devices to store and transport temperature sensitive products, e.g. drugs, infusion solutions, and blood. All products are GDP compliant and distributed globally in almost 30 countries (mainly in Europe, Asia and Pacific region).

### **Products in our product portfolio:**

- VebaBox (VebaBox Custom, VebaBox Heavy Duty, VebaBox Economy): A cool container for in any brand and type
  of commercial vehicle to store products during transport from wholesaler to a patient between -18°C and +25°C.
  It is a low tension cooling device working on the power supply of the vehicle in order to freeze, cool or heat the
  cargo. The VebaBox is transferable, Runs on 12V (additionally on 24V, 220-240V and on battery) and is
  customizable.
- VebaBox BloodContainer: this product ensures blood is cooled down quickly to the desired temperature during transportation. It guarantees the blood quality, cools/heats even when the engine of the vehicle is not running (12/24V and 90/230V and battery), saves on logistic costs and is customizable.
- PharmaModule: The PharmaModule is placed in a 3.5T box van or any other commercial vehicle, maintaining the
  temperature between +15°C and + 25°C in the entire cargo space. This patented innovation works on the power
  supply of the vehicle to secure a steady inner temperature of 20°C. The product is easily transferable, allows
  maximum use of the cargo space and has lower costs per kilometre.
- MediTemp Logistic Box: This is a passive 2°C 8°C solution completely integrated into an already existing supply chain, cooling for 72 hours.
- - Many more: Data loggers, Compressor Boxes, MediFridge, Al box, VebaBox Passive, CAPD PediaTemp

Organization Type Company Organization Size 11-25 Founding Year 1983

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Offer

# Devices to store and transport temperature sensitive products, e.g. drugs, infusion solutions, blood

## We are looking for:

- Pharmaceutical and biotechnology companies facing the challenge to deal with the overwhelming complexity of assuring product integrity throughout the distribution chain. Temperature range between -18°C and +25°C.
- Wholesalers of pharmaceuticals
- A partner/employee with years of experience in cold chain, especially the pharmaceutical industry to help us distribute our portfolio in the UK (VebaBox particularly)

#### **Unique Selling Points:**

- All products can be custom-made
- Innovative and simplistic solutions at competitive rates
- Hands-on team with over 30 years of cold chain experience
- Great understanding of client's challenges and the creativity to think outside the box to find the best solutions possible
- Flexibility of a small enterprise working with many SME's and multinational enterprises globally
- Solutions working on the power supply of the vehicle
- Easily transferable and most solutions does not require adjustments to the vehicle, which means its trade-in value is not compromised
- Sustainable, lower fuel costs.

Keywords: Temperature Controlled Transport GDP compliant Transport of drugs eg blood Cooperation Offered

1. Sales / Distribution